

Ocean County Board of Commissioners

OFFICE OF THE OCEAN COUNTY COMMISSIONERS

Director Barbara Jo Crea
Deputy Director Gary Quinn
Commissioner Virginia E. Haines
Commissioner John P. Kelly
Commissioner Frank Sadeghi

101 Hooper Avenue Toms River, New Jersey 08754-2191 (732)929-2005 (732)505-1918

Board Meeting Agenda

Date: August 21, 2024 - 4:00 PM

Location: Administration Building

Room 119

101 Hooper Avenue Toms River, NJ 08754

Agenda: Awarding Contracts for the furnishing and delivery of MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS to DeMaio's Incorporated and T. Slack Environmental Services, Inc., the lowest qualified bidders. (B2024-121)

Official Resoluti	on#	ŧ	2	02	400	127	78	
Meeting Date			C	8/2	21/2	2024	1	
Introduced Date			C	8/2	21/2	2024	1	
Adopted Date			C	8/2	21/2	2024	1	
Agenda Item			j-	-1				
CAF#			Г					
Purchase Req. #			E	320	24-	121		
Result			A	١do	pte	d		
COUNTY COMMISSIONER	PRES.	ABS.		MOVE	SEC	AYE	NAY	ABST.
Crea	~					~		
Quinn	~				~	~		
Haines	~			>		~		
Kelly	~					~		
Sadeghi	~					~		

I HEREBY CERTIFY THAT THIS DOCUMENT IS A TRUE, COMPLETE AND ACCURATE COPY OF THIS RESOLUTION, ADOPTED BY OCEAN COUNTY BOARD OF COMMISSIONERS, NJ AT THE MEETING REFERENCED THEREON

Clerk Of The Board

CONTRACT NO. MUST BE ON ALL PAPERS, DOCUMENTS, INVOICES, VOUCHERS

RESOLUTION

August 21, 2024

WHEREAS, on July 2, 2024, pursuant to legal advertisements therefor, sealed bids were received for the furnishing and delivery of MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS for the County of Ocean; and

WHEREAS, at the advertised time, responses were received from the

following bidders:

Name and Address of Bidder

DeMaio's Incorporated 543 Columbia Rd. Egg Harbor City, NJ 08215 (609) 965-4094

Name and Address of Bidder

T. Slack Environmental Services, Inc. 180 Market Street Kenilworth, NJ 07033 (908) 964-5360

; and

WHEREAS, after the receipt and examination of same, the County Purchasing Agent has now recommended to this Board that the lowest qualified bid, according to specifications, be accepted, namely, DEMAIO'S INCORPORATED for a primary contract and T. SLACK ENVIRONMENTAL SERVICES, INC. for a Secondary contract.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF COMMISSIONERS of the COUNTY OF OCEAN, STATE OF NEW JERSEY, as follows:

A 2 3 1. The Director and Clerk of this Board are hereby authorized and directed to enter into contracts, accepting bids for the furnishing and delivery of Maintenance, Parts, Repairs, and Upgrades of Fuel Systems for the County of Ocean, for the contract period from date of award through August 20, 2025, a period of one (1) year, or until delivery is complete unless otherwise stated. The County reserves the right to extend the term of the contract pursuant to N.J.S.A. 40A:11-15. The County reserves the right to extend the contract for one (1) additional year by mutual agreement between the County and the contractor with no increase in base price.

A. <u>DEMAIO'S INCORPORATED</u> for thirty-four (34) items, to wit: ITEM NOS. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33 and 34.

Recommendation is made to award a Primary Contract to DeMaio's Incorporated for a Total Lump Sum Award (Item Nos. 1 - 34) of \$459,004.00.

This vendor has extended this contract to County Cooperative Contract System Participants.

Introduced on: Adopted on: Official Resolution#: 2024001278

August 21, 2024 August 21, 2024

B. T. SLACK ENVIRONMENTAL SERVICES, INC. for thirty-four (34) items, to wit:

ITEM NOS. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33 and 34.

Recommendation is made to award a Secondary Contract to T. Slack Environmental Services Inc. for a Total Lump Sum Award (Item Nos. 1 - 34) of \$473,925.00.

This vendor has extended this contract to County Cooperative Contract System Participants.

- 2. Payments for the materials and services to be acquired by these contracts shall be made upon the approval of vouchers submitted by the successful bidders in accordance with the requirements of the Board of Commissioners and subject to the Board of Commissioners customary procedures. Delivery shall be made upon receipt of a Purchase Order issued by the Ocean County Department of Purchase, upon which delivery locations and needed quantities shall be indicated.
- 3. Funds for the equipment and services shall be available within the following funding Sources: Buildings and Grounds, Engineering Department and Vehicle Services O.E.
- 4. The contract number must be placed on all papers, documents, invoices and vouchers pertaining to said contract, the number being B2024-121.

BE IT FURTHER RESOLVED that certified copies of this Resolution shall be made available to the County Auditor, Department of Purchase, Department of Finance, Buildings and Grounds Department, Engineering Department, Vehicle Services and the successful bidders.

Introduced on: Adopted on: Official Resolution#: 2024001278 Bidder also understands that only one (1) bid submission shall be considered. Please DO NOT Submit a manual bid response Submitting a manual response in addition to the electronic response is cause for rejection of your bid.

Confirmed

PRICE TABLES

MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	No Bịd	Comment
1	Maintenance & Repair of Fuel Systems, Regular Working Hours	870	HŔ	\$119.97	\$104,373.90		
2	Maintenance & Repair of Fuel Systems, Overtime Hours	50	HR	\$119.97	\$5,998.50		
3	Annual Veeder Root Re-Certification Test, Flat Rate (11 Locations)	20	EA	\$324.50	\$6,490.00		
4	Annual Static Pressure Performance Test, Flat Rate	15	EA	\$299.99	\$4,499.85		
, 5	Annual Pressure Vacuum Valve Test, Flat Rate (11 Locations)	15	EA	\$99.95	\$1,499.25		
6	Double Wall Piping Test- (11 Locations)	50	EA	\$120.00	\$6,000.00	() () ()	
7	Product Line Testing (11 Locations- Unleaded)	15	EA	\$124.00	\$1,860.00		
8	Product Line Testing (11 Locations- Diesel)	15	EA	\$124.00	\$1,860.00		
9	Line Leak Detector Test, Flat Rate (22 Tanks)	25	EA	\$94.50	\$2,362.50		
10	Cathodic Protection Test, Flat Rate (14 Tanks)	30	EA	\$35.00	\$1,050.00		
11	Spill Bucket Tightness Test (RP1200), Flat Rate (22 Tanks)	40	EA	\$95.00	\$3,800.00		
12	Containment Sump Tightness test (RP1200), Flat Rate (21 Tanks)	80	EA	\$150,00	\$12,000.00	-	

[DEMAIOS INCORPORATED] RESPONSE DOCUMENT REPORT Bid No. TBD MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	No Bld	Commer
13	Overfill Prevention Equipment Test, Flat Rate (22 Tanks)	40	EA	\$150.00	\$6,000.00		
14	Concrete Disposal	-60	TON	\$28.50	\$1,710.00	•	
15	Concrete Restoration	30	CU. YD.	\$515.00	\$15,450.00		
EQUIPMEN	т			<u> </u>		23	.1
16	Backhoe, with operator	40	HR	\$250,00	\$10,000.00		
17	Dump Truck, with Driver	40	HR	\$250.00	\$10,000.00		
1.8	Hydraulic Hammer	75	HR	\$349.00	\$26,175.00		
19	Skid-Steer Loader, with Operator	40	HR	\$150.00	\$6,000.00		
SPECIALIZE	D LABOR			Si .			
20	Electrican, Licensed	100	HR	\$140.00	\$14,000.00		
21	Plumber, Licensed .	100	HR	\$55.00	\$5,500.00		
22	Welder, Certified	25	HR	\$65.00	\$1,625.00		
23	Equipment Allowance – For the use of any Additional Equipment, Not Specified Herein	1	LS	\$8,000.00	\$8,000.00		
24	Emco Wheaton Retail Parts Costs Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$10,000.00 by 10% = \$1,000.00 or \$10,000.00 by .10 = \$1,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$9,200.00	\$9,200.00		8%
. 25	Fiberlite/OPW Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$20,000.00 by 10% = \$2,000.00 or \$20,000.00 by .10 = \$2,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$19,000.00	\$19,000.00		5%

[DEMAIOS INCORPORATED] RESPONSE DOCUMENT REPORT Bid No. TBD MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

Line Item	Description	Quantity	Unitrof Measure	Unit Cost	Total Gost	No Bid	Comment
26	Gasboy Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: $$20,000.00$ by $10\% = $2,000.00$ or $$20,000.00$ by $.10 = $2,000.00$ Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN		LS	\$19,600.00	\$19,600.00	•	2%
27	Husky Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$20,000.00 by 10% = \$2,000.00 or \$20,000.00 by .10 = \$2,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	'LS	\$16,000.00	\$16,000.00		20%
28	Omntec Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$10,000.00 by 10% = \$1,000.00 or \$10,000.00 by .10 = \$1,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$9,500.00	\$9,500.00		5%
29	Red Jacket Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$10,000.00 by 10% = \$1,000.00 or \$10,000.00 by .10 = \$1,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$9,500.00	\$9,500.00		5%
30	Universal Valve Company Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$10,000.00 by 10% = \$1,000.00 or \$10,000.00 by .10 = \$1,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1 ,	LS ,	\$7,900.00	\$7,900.00		21%
31	Vapor Systems Technologies Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount in THE COMMENTS) Example: \$20,000.00 by 10% = \$2,000.00 or \$20,000.00 by .10 = \$2,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$13,100.00	\$13,100.00		34.5%

[DEMAIOS INCORPORATED] RESPONSE DOCUMENT REPORT BID NO. TBD MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

) ; }	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	No Bid	Comments	
1	32	Veeder Root Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$70,000.00 by your discount (show bid discount IN THE COMMENTS) Example: $$70,000.00$ by $10\% = $7,000.00$ or $$70,000.00$ by $.10 = $7,000.00$ Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$70,000.00-(\$70,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$69,650.00	\$69,650.00	1	0.5%	
l	33	Wayne Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$10,000.00 by 10% = \$1,000.00 or \$10,000.00 by .10 = \$1,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	, .	\$9,500.00	\$9,500.00		5%	
\	34	ITEMS NOT OTHERWISE INCLUDED - PERCENTAGE DISCOUNT OFF CATALOG PRICE Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$20,000.00 by 10% = \$2,000.00 or \$20,000.00 by .10 = \$2,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS.	\$19,800.00	\$19,800.00		1%	
	TOTAL			,		\$459,004.00	,		

(T. SLACK ENVIRONMENTAL SERVICES) RESPONSE DOCUMENT REPORT BID No. TBD MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

PRICE TABLES MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

tine Item	Description	Quantity	Ünît of Measûre	Únjt Cost	Total Cost	No Bịd	Comment
1	Maintenance & Repair of Fuel Systems, Regular Working Hours	. 870	HR	\$100.00	\$87,000.00		
2	Maintenance & Repair of Fuel Systems, Overtime Hours	50	HR	\$115.00	\$5,750.00		
/ з	Annual Veeder Root Re-Certification Test, Flat Rate (11 Locations)	20	EA	\$315.00	\$6,300.00		
4	Annual Static Pressure Performance Test, Flat Rate	15	EA	\$300.00	\$4,500.00		
5	Annual Pressure Vacuum Valve Test, Flat Rate (11 Locations)	15	EA	\$95.00	\$1,425.00		1
6,	Double Wall Piping Test- (11 Locations)	50	EA	\$125.00	\$6,250.00		
7	Product Line Testing (11 Locations- Unleaded)	15	EA	\$125.00	\$1,875,00		,
8	Product Line Testing (11 Locations- Diesel)	15	EA	\$125.00	\$1,875.00		
9	Line Leak Detector Test, Flat Rate (22 Tanks)	25	EA	\$95.00	\$2,375.00		
10	Cathodic Protection Test, Flat Rate (14 Tanks)	30	EA	\$750.00	\$22,500.00	,	
11	Spill Bucket Tightness Test (RP1200), Flat Rate (22 Tanks)	40	EA	\$100,00	\$4,000.00		
12	Containment Sump Tightness test (RP1200), Flat Rate (21 Tanks)	80	EA	\$150.00	\$12,000.00		
13	Overfill Prevention Equipment Test, Flat Rate (22 Tanks)	40	EΑ	\$135.00	\$5,400.00	,	
14	Concrete Disposal	60	TÓN	\$30.00	\$1,800.00		
15	Concrete Restoration	30	CU. YO.	\$500.00	\$15,000.00	-	1
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[T. SLACK ENVIRONMENTAL SERVICES] RESPONSE DOCUMENT REPORT BId No. TBD

MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

Line Item	Description	Quantity	Unit of Measure	บักเ็t Cost	Total Cost	No Bid	Commen
16	Backhoe, with operator	40	HR	\$250.00	\$10,000.00		×
/, 17	Dump Truck, with Driver	40	HR	\$250.00	\$10,000.00		
18	Hydraulic Hammer	75	HR	\$325,00	\$24,375.00		
19	Skid-Steer Loader, with Operator	40	HR	\$125.00	\$5,000.00		
SPECIALIZE	D LABOR		···				•
20	Electrican, Licensed	100	HR	\$140.00	\$14,000.00		
21	Plumber, Licensed .	100	HR	\$60.00	\$6,000.00		
22	Welder, Certified	25	HR	\$80.00	\$2,000.00		
23	Equipment Allowance For the use of any Additional Equipment, Not Specified Herein	1	LS	\$8,000.00	\$8,000.00		
24	Emco Wheaton Retail Parts Costs Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$10,000.00 by 10% = \$1,000.00 or \$10,000.00 by .10 = \$1,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$9,000.00	\$9,000.00		10%
25	Fiberlite/OPW Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$20,000.00 by $10\% = \$2,000.00$ or \$20,000.00 by $.10 = \$2,000.00$ Show the Retail cost of parts minus discount $\%$ in the UNIT COST COLUMN \$20,000.00-($\$20,000.00$ x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$18,000.00	\$18,000.00		10%
, 26	Gasboy Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$20,000.00 by 10% = \$2,000.00 or \$20,000.00 by .10 = \$2,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS ,	\$19,400.00	\$19,400.00		

[T. SLACK ENVIRONMENTAL SERVICES] RESPONSE DOCUMENT REPORT Bid No. TBD MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost.	No Bid	Comment
27	Husky Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: $$20,000.00$ by $10\% = $2,000.00$ or $$20,000.00$ by $.10 = $2,000.00$ Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS.	\$18,000.00	\$18,000.00	·	10%
28	Omntec Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$10,000.00 by 10% = \$1,000.00 or \$10,000.00 by .10 = \$1,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$9,500.00	\$9,500.00	,	5%.
29	Red Jacket Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: $$10,000.00$ by $$10\% = $1,000.00$ or $$10,000.00$ by $$10\% = $1,000.00$ Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$9,500.00	\$9,500.00		5%
30	Universal Valve Company Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$10,000.00 by 10% = \$1,000.00 or \$10,000.00 by .10 = \$1,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS	\$18,000.00	\$18,000.00		20%
31	Vapor Systems Technologies Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$20,000.00 by 10% = \$2,000.00 or \$20,000.00 by .10 = \$2,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	LS .	\$18,000.00	\$18,000.00		10%
32	Veeder Root Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$70,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$70,000.00 by 10% = \$7,000.00 or \$70,000.00 by .10 = \$7,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$70,000.00-(\$70,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	1	ıs	\$68,600.00	\$68,600.00		2%

[T. SLACK ENVIRONMENTAL SERVICES] RESPONSE DOCUMENT REPORT Bid No. TBD

MAINTENANCE, PARTS, REPAIRS, AND UPGRADES OF FUEL SYSTEMS

Lĩ	ne Item	Oescription	Quantity	Unit of Measure	Unit Cost	Total Cost	No Bid	Comments	
7		Wayne Retail Parts Cost and Discount Calculate percentage of discount on parts by multiplying \$10,000.00 by your discount (show bid discount IN THE COMMENTS) Example: $$10,000.00$ by $$10\% = $1,000.00$ or $$10,000.00$ by $$10\% = $1,000.00$ Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$10,000.00-(\$10,000.00 x%) = ENTER THE RESULT (N THE UNIT COST COLUMN	1	LS	\$9,500.00	\$9,500.00		5%	
1		ITEMS NOT OTHERWISE INCLUDED - PERCENTAGE DISCOUNT OFF CATALOG PRICE Calculate percentage of discount on parts by multiplying \$20,000.00 by your discount (show bid discount IN THE COMMENTS) Example: \$20,000.00 by 10% = \$2,000.00 or \$20,000.00 by .10 = \$2,000.00 Show the Retail cost of parts minus discount % in the UNIT COST COLUMN \$20,000.00-(\$20,000.00 x%) = ENTER THE RESULT IN THE UNIT COST COLUMN	,1	LS	\$19,000.00	\$19,000.00		5%	
	TOTAL	<u> </u>	¥			\$473,925.00			