



Ocean County Board of Commissioners

OFFICE OF THE
OCEAN COUNTY COMMISSIONERS

Director Joseph H. Vicari
Deputy Director Gary Quinn
Commissioner Barbara Jo Crea
Commissioner Virginia E. Haines
Commissioner John P. Kelly

101 Hooper Avenue
Toms River, New Jersey
08754-2191
Tel: (732)929-2005
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Board Meeting Agenda

Date: August 16, 2023 - 4:00 PM
Location: Administration Building
Room 119
101 Hooper Avenue
Toms River, NJ 08754

Agenda: Awarding Contracts for the furnishing and delivery of TRAFFIC MARKING SUPPLIES AND GLASS BEADS to Ennis-Flint, Inc.; National Highway Products, Inc.; Ozark Materials, LLC and Potters Industries, LLC, the lowest qualified bidders. (B2023-140)

Official Resolution#	2023001175						
Meeting Date	08/16/2023						
Introduced Date	08/16/2023						
Adopted Date	08/16/2023						
Agenda Item	I-4						
CAF #							
Purchase Req. #	B2023-140						
Result	Adopted						
COUNTY COMMISSIONER	PRES.	ABS.	MOVE	SEC	AYE	NAY	ABST.
Vicari	<				<		
Quinn	<				<		
Crea	<		<		<		
Haines	<			<	<		
Kelly	<				<		

I HEREBY CERTIFY THAT THIS DOCUMENT IS A TRUE, COMPLETE AND ACCURATE COPY OF THIS RESOLUTION, ADOPTED BY OCEAN COUNTY BOARD OF COMMISSIONERS, NJ AT THE MEETING REFERENCED THEREON

Michelle I. Gunther

Clerk Of The Board

CONTRACT NO. MUST BE ON ALL PAPERS, DOCUMENTS, INVOICES, VOUCHERS
NO. B2023-140

RESOLUTION

August 16, 2023

WHEREAS, on June 27, 2023, pursuant to legal advertisements therefor, sealed bids were received for the furnishing and delivery of TRAFFIC MARKING SUPPLIES AND GLASS BEADS for the County of Ocean; and

WHEREAS, at the advertised time, responses were received from the following bidders:

Name and Address of Bidder

Name and Address of Bidder

Ennis-Flint, Inc.
4161 Piedmont Pkwy, Ste. 370
Greensboro, NC 27410
(800) 331-8118

National Highway Products, Inc.
301 Riverside Drive
Millville, NJ 08332
(856) 692-1300

Ozark Materials, LLC
591 Glendale Ave.
Greenville, AL 36037
(334) 245-1138

Potters Industries, LLC
3222 Phoenixville Pike, Suite 103
Malvern, PA 19355
(445) 895-3236

LBS Enterprises, LLC dba
Allstates Coatings Company
100 N Lee Dr.
Gladewater, TX 75647
(903) 845-6436

Technology International, Inc.
1331 South International Parkway
Suite 2251
Lake Mary, FL 32746
(407) 359-2373

The Sherwin-Williams Company
101 Prospect Ave. 1500 Midland
Cleveland, OH 44115
(800) 597-2929

Traffic Safety Service, LLC
601 Hadley Road, PO Box 615
South Plainfield, NJ 07080
(908) 561-4800

; and

WHEREAS, after the receipt and examination of same, the County Purchasing Agent has now recommended to this Board that the lowest qualified bid, according to specifications, in each instance, be accepted, namely, ENNIS-FLINT, INC.; NATIONAL HIGHWAY PRODUCTS, INC.; OZARK MATERIALS, LLC and POTTERS INDUSTRIES, LLC.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF COMMISSIONERS of the COUNTY OF OCEAN, STATE OF NEW JERSEY, as follows:

1. The Director and Clerk of this Board are hereby authorized and directed to enter into contracts, accepting bids for the Furnishing and Delivery of Traffic Marking Supplies and Glass Beads for the County of Ocean, for the contract period from date of award through August 15, 2024, a period of one (1) year or until delivery is complete unless otherwise stated. The County reserves the right to extend the term of the contract pursuant to N.J.S.A. 40A:11-15.

A. ENNIS-FLINT, INC. for eleven (11) items, to wit:
ITEM NOS. 1, 2, 3, 4, 7, 8, 13, 14, 17, 19 and 20.

B. NATIONAL HIGHWAY PRODUCTS, INC. for three (3) items, to wit:
ITEM NOS. 15, 16 and 21.

C. OZARK MATERIALS, LLC for three (3) items, to wit:
ITEM NOS. 5, 6 and 18.

D. POTTERS INDUSTRIES, LLC for four (4) items, to wit:
ITEM NOS. 9, 10, 11 and 12.

2. Payments for the materials to be acquired by this contract shall be made upon the approval of vouchers submitted by the successful bidders in accordance with the requirements of the Board of Commissioners and subject to the Board of Commissioners customary procedures. Delivery shall be made upon receipt of a Purchase Order issued by the Ocean County Department of Purchase, upon which delivery locations and needed quantities shall be indicated.

3. The contract number must be placed on all papers, documents, invoices and vouchers pertaining to said contract, the number being B2023-140.

4. BE IT FURTHER RESOLVED that certified copies of this Resolution shall be made available to the County Auditor, County Department of Purchasing, Department of Finance, County Engineer, and the successful bidders.

ENNIS-FLINT, INC.

PROPOSAL DOCUMENT REPORT
 Bid No. TBD
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Documents (doc, docx, rtf, txt, xls, xlsx, pdf)
 Images (jpg, png, bmp, tiff)
 NJ_Bid_Attachments_-_attach_with_every_bid1.pdf

7. Acknowledgement of Submission of Forms from Current Bid Package*

Bidders shall complete all documents and acknowledge all terms included with the bid package. All documents should be from this bid package as forms change frequently and the most updated forms are provided in this specification. The forms must not be dated or executed prior to the date of advertising. Failure to follow these instructions is cause for rejection.

Confirmed

8. Submission of Bid Package*

By submitting a response to this solicitation, the Vendor understands and acknowledges that all required documents to this solicitation must be submitted and that failure to do so may be cause for rejection.

Bidder also understands that only one (1) bid submission shall be considered. Please DO NOT Submit a manual bid response. Submitting a manual response in addition to the electronic response is cause for rejection of your bid.

Confirmed

PRICE TABLES

TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Delivery A/R.O.:	No Bid	Comments
1	Jet Dry Water Base White Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$72.50	\$1,450.00			
2	Jet Dry Water Base Yellow Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$70.00	\$1,400.00			

PROPOSAL DOCUMENT REPORT
 Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS
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PROPOSAL DOCUMENT REPORT
 Bid No. TBD

ENNIS-FLINT, INC.

TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Delivery A.R.O.:	No Bid	Comments
3	Jet Dry Water Base White Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,125.00	\$46,875.00			
4	Jet Dry Water Base Yellow Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,000.00	\$45,000.00			
5	White Granulated Thermoplastic Striping Material, Per Pound	50,000	LB	\$0.825	\$41,250.00			
6	Yellow Granulated Thermoplastic Striping Material, Per Pound	10,000	LB	\$0.80	\$8,000.00			
7	White Pelletized Thermoplastic Striping Material, Per Pound	100,000	LB	\$0.95	\$95,000.00			
8	Yellow Pelletized Thermoplastic Striping Material, Per Pound	20,000	LB	\$0.925	\$18,500.00			
9	Glass Beads, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
10	Glass Beads, FP-96 Type III, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
11	Glass Beads, Visultra, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
12	Glass Beads, Utah Blend, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
13	Jet Dry Water Base Blue Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$72.50	\$1,450.00			
14	Jet Dry Water Base Black Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$67.50	\$1,350.00			
15	TOM Yellow Reflectors 4" Y-2 WZ, 500 Per Box		BX	No Bid	No Bid		X	
16	TOM White Reflectors 4" W-1 WZ, 500 Per Box		BX	No Bid	No Bid		X	
17	Waterborne Acrylic Polymer High Build Paint, Yellow, 250 Gallon Tote	50	TOTE	\$3,625.00	\$181,250.00			

ENNIS-FLINT, INC.

PROPOSAL DOCUMENT REPORT
 Bid No. TBD
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Delivery, A.R.O.:	No Bid	Comments
18	Waterborne Acrylic Polymer High Build Paint, White, 250 Gallon Tote	50	TOTE	\$3,750.00	\$187,500.00			
19	Waterborne Acrylic Polymer High Build Paint, Yellow, 5 Gallon Pail	50	PAIL	\$77.50	\$3,875.00			
20	Waterborne Acrylic Polymer High Build Paint, White, 5 Gallon Pail	50	PAIL	\$85.00	\$4,250.00			
21	Waterborne Paint Drying Agent, Visilek, Per Pound		LB	No Bid	No Bid		X	

NATIONAL HIGHWAY PRODUCTS, INC.

PROPOSAL DOCUMENT REPORT
 Bid No. TBD
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Delivery A.R.O.	No Bid	Comments
3	Jet Dry Water Base White Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,350.00	\$50,250.00			
4	Jet Dry Water Base Yellow Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,637.90	\$54,568.50			
5	White Granulated Thermoplastic Striping Material, Per Pound	50,000	LB	\$0.92	\$46,000.00			
6	Yellow Granulated Thermoplastic Striping Material, Per Pound	10,000	LB	\$0.83	\$8,300.00			
7	White Pelletized Thermoplastic Striping Material, Per Pound	100,000	LB	\$1.27	\$127,000.00			
8	Yellow Pelletized Thermoplastic Striping Material, Per Pound	20,000	LB	\$1.32	\$26,400.00			
9	Glass Beads, 2,000 pounds per sack	20	SACK	\$1,363.00	\$27,260.00			
10	Glass Beads, FP-96 Type II, 2,000 pounds per sack	20	SACK	\$9,837.00	\$196,740.00			
11	Glass Beads, VisiUltra, 2,000 pounds per sack	10	SACK	\$16,774.00	\$167,740.00			
12	Glass Beads, Utah Blend, 2,000 pounds per sack	50	SACK	\$1,875.40	\$93,770.00			
13	Jet Dry Water Base Blue Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$119.60	\$2,392.00			
14	Jet Dry Water Base Black Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$112.00	\$2,240.00			
15	TOM Yellow Reflectors 4" Y-2 WZ, 500 Per Box	20	BX	\$340.00	\$6,800.00			
16	TOM White Reflectors 4" W-1 WZ, 500 Per Box	10	BX	\$330.00	\$3,300.00			
17	Waterborne Acrylic Polymer High Build Paint, Yellow, 250 Gallon Tote	50	TOTE	\$7,200.00	\$360,000.00			

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 Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS
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Introduced on: August 16, 2023
 Adopted on: August 16, 2023
 Official Resolution#: 2023001175

NATIONAL HIGHWAY PRODUCTS, INC.

PROPOSAL DOCUMENT REPORT
 Bid No. TBD
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Delivery A.R.O.:	No Bid	Comments
18	Waterborne Acrylic Polymer High Build Paint, White, 250 Gallon Tote	50	TOTE	\$7,100.00	\$355,000.00			
19	Waterborne Acrylic Polymer High Build Paint, Yellow, 5 Gallon Pail	50	PAIL	\$165.00	\$8,250.00			
20	Waterborne Acrylic Polymer High Build Paint, White, 5 Gallon Pail	50	PAIL	\$160.00	\$8,000.00			
21	Waterborne Paint Drying Agent, Vistek, Per Pound	44,000	LB	\$2.98	\$131,120.00			

OZARK MATERIALS, LLC

PROPOSAL DOCUMENT REPORT
 BID No. TBD
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Delivery, A.R.D.:	No Bid	Comments
2	Jet Dry Water Base Yellow Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$109.95	\$2,199.00	21 ARO		
3	Jet Dry Water Base White Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,647.50	\$54,712.50	21 ARO		
4	Jet Dry Water Base Yellow Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,737.50	\$56,062.50	21 ARO		
5	White Granulated Thermoplastic Striping Material, Per Pound	50,000	LB	\$0.813	\$40,650.00	21 ARO		
6	Yellow Granulated Thermoplastic Striping Material, Per Pound	10,000	LB	\$0.748	\$7,480.00	21 ARO		
7	White Pelletized Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
8	Yellow Pelletized Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
9	Glass Beads, 2,000 pounds per sack	20	SACK	\$1,100.00	\$22,000.00	21 ARO		
10	Glass Beads, FP-96 Type III, 2,000 pounds per sack	20	SACK	\$1,896.00	\$37,920.00	21 ARO		Exception: 2,400lb tri-wall boxes
11	Glass Beads, VISUltra, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
12	Glass Beads, Utah Blend, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
13	Jet Dry Water Base Blue Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$81.05	\$1,621.00	21 ARO		
14	Jet Dry Water Base Black Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$72.85	\$1,457.00	21 ARO		
15	TOM Yellow Reflectors 4" x 2 WZ 500 Per Box		BOX	No Bid	No Bid		X	

PROPOSAL DOCUMENT REPORT
 Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS
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OZARK MATERIALS, LLC

PROPOSAL DOCUMENT REPORT
 Bid No. TBD
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Delivery, A.R.O.	No Bid	Comments
16	TOM White Reflectors 4" W-1 WZ, 500 Per Box		BX	No Bid	No Bid		X	
17	Waterborne Acrylic Polymer High Build Paint, Yellow, 250 Gallon Tote	50	TOTE	\$3,775.00	\$188,750.00	21 ARO		
18	Waterborne Acrylic Polymer High Build Paint, White, 250 Gallon Tote	50	TOTE	\$3,582.50	\$179,125.00	21 ARO		
19	Waterborne Acrylic Polymer High Build Paint, Yellow, 5 Gallon Pail	50	PAIL	\$114.95	\$5,747.50	21 ARO		
20	Waterborne Acrylic Polymer High Build Paint, White, 5 Gallon Pail	50	PAIL	\$114.95	\$5,747.50	21 ARO		
21	Waterborne Paint Drying Agent, Vislok, Per Pound		LB	No Bid	No Bid		X	

POTTERS INDUSTRIES, LLC

PROPOSAL DOCUMENT REPORT
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 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Delivery A.R.O.:	No Bid	Comments
3	Jet Dry Water Base White Traffic Marking Compound, 250 Gallon Tote, Fast Dry		TOTE	No Bid	No Bid		X	
4	Jet Dry Water Base Yellow Traffic Marking Compound, 250 Gallon Tote, Fast Dry		TOTE	No Bid	No Bid		X	
5	White Granulated Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
6	Yellow Granulated Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
7	White Pelletized Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
8	Yellow Pelletized Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
9	Glass Beads, 2,000 pounds per sack	20	SACK	\$968.00	\$19,360.00	14		
10	Glass Beads, FP-96 Type III, 2,000 pounds per sack	20	SACK	\$1,540.00	\$30,800.00	30		
11	Glass Beads, VisiUltra, 2,000 pounds per sack	10	SACK	\$15,220.00	\$152,200.00	14		
12	Glass Beads, Utah Blend, 2,000 pounds per sack	50	SACK	\$1,388.00	\$69,400.00	30		
13	Jet Dry Water Base Blue Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry		CAN	No Bid	No Bid		X	
14	Jet Dry Water Base Black Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry		CAN	No Bid	No Bid		X	
15	TOM Yellow Reflectors 4" x 2 WZ, 500 Per Box		BX	No Bid	No Bid		X	
16	TOM White Reflectors 4" x 1 WZ, 500 Per Box		BX	No Bid	No Bid		X	
17	Waterborne Acrylic Polymer High Build Paint, Yellow, 250 Gallon Tote		TOTE	No Bid	No Bid		X	

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