

Ocean County Board of Commissioners

OFFICE OF THE
OCEAN COUNTY COMMISSIONERS

Director Gary Quinn
Deputy Director Gerry P. Little
Commissioner Virginia E. Haines
Commissioner John P. Kelly
Commissioner Joseph H. Vicari

101 Hooper Avenue
Toms River, New Jersey
08754-2191
Tel: 732-929-2005
Fax: 732-505-1918

Board Meeting Agenda

Date: January 20, 2021 - 4:00 PM
Location: Administration Building
Room 119
101 Hooper Avenue
Toms River, NJ 08754

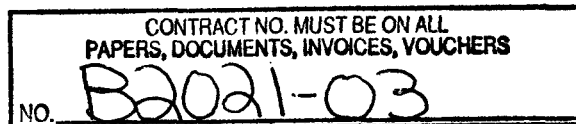
Agenda: Awarding Contracts for the furnishing and delivery of ROOFING & SIDING MAINTENANCE SERVICES to Kowalski Roofing Corp.; Northeast Roof Maintenance, Inc.; MTB, LLC; USA General Contractors Corp.; and VMG Group, the lowest qualified bidders. (B2021-03)

Official Resolution#	2021000047						
Meeting Date	01/20/2021						
Introduced Date	01/20/2021						
Adopted Date	01/20/2021						
Agenda Item	k-3						
CAF #							
Purchase Req. #	B2021-03						
Result	Adopted						
COUNTY COMMISSIONER	PRES.	ABS.	MOVE	SEC	AYE	NAY	ABST.
Quinn	<				<		
Little	<				<		
Haines	<		<		<		
Kelly	<			<	<		
Vicari	<				<		

I HEREBY CERTIFY THAT THIS DOCUMENT IS A TRUE, COMPLETE AND ACCURATE COPY OF THIS RESOLUTION, ADOPTED BY OCEAN COUNTY BOARD OF COMMISSIONERS, NJ AT THE MEETING REFERENCED THEREON

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Clerk Of The Board



RESOLUTION

January 20, 2021

WHEREAS, on December 1, 2020, pursuant to legal advertisements therefor, sealed bids were received for the furnishing and delivery of ROOFING & SIDING MAINTENANCE SERVICES for the County of Ocean; and

WHEREAS, at the advertised time, responses were received from the following bidders:

Name and Address of Bidder

Kowalski Roofing Corp.
381 Lake Shore Drive
Brick, NJ 08723
(732) 477-3552

MTB, LLC
100 Steiner Avenue
Neptune City, NJ 07753
(732) 774-1806

VMG Group
288 Cox Street
Roselle, NJ 07203
(908) 298-1130

Name and Address of Bidder

Northeast Roof Maintenance, Inc.
649 Catherine Street
Perth Amboy, NJ 08861
(732) 442-2020

USA General Contractors Corp.
167 Route 33
Manalapan, NJ 07726
(908) 436-3739

Thomas Company, Inc.
6587 Delilah Road
Egg Harbor Twp., NJ 08234
(609) 383-1400

; and

WHEREAS, after the receipt and examination of same, the County Purchasing Agent has now recommended to this Board that the lowest qualified bid, according to specifications, in each instance be accepted, namely that of KOWALSKI ROOFING CORP; NORTHEAST ROOF MAINTENANCE, INC.; MTB, LLC; USA GENERAL CONTRACTORS and VMG GROUP.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF COMMISSIONERS of the COUNTY OF OCEAN, STATE OF NEW JERSEY, as follows:

1. The Director and Clerk of this Board are hereby authorized and directed to enter into a contract accepting the bid for the furnishing and delivery of Roofing & Siding Maintenance Services for the County of Ocean, for the contract period from date of award through January 31, 2022, OR until delivery is complete unless otherwise stated. The County reserves the right to extend the contract for one (1) additional year by mutual agreement between the County and the contractor with no increase in base price as follows:

A. KOWALSKI ROOFING CORP. for fifteen (15) items, to wit:
ITEMS NO. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14 and 15.
For a Total Lump Sum Award (Item #'s 1 - 15) of \$320,250.00.
This vendor has extended this contract to County Cooperative Contract System Participants.

B. NORTHEAST ROOF MAINTENANCE, INC. for fifteen (15) items,
to wit:
ITEMS NO. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14 and 15.
For a Total Lump Sum Award (Item #'s 1 - 15) of \$398,125.00.
This vendor has extended this contract to County Cooperative Contract System Participants.

C. MTB, LLC for fifteen (15) items, to wit:
ITEMS NO. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14 and 15.
For a Total Lump Sum Award (Item #'s 1 - 15) of \$362,425.00.
This vendor has extended this contract to County Cooperative Contract System Participants.

D. USA GENERAL CONTRACTORS CORP. for fifteen (15) items, to
wit:
ITEMS NO. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14 and 15.
For a Total Lump Sum Award (Item #'s 1 - 15) of \$372,700.00.
This vendor has extended this contract to County Cooperative Contract System Participants.

E. VMG GROUP for fifteen (15) items, to wit:
ITEMS NO. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14 and 15.
For a Total Lump Sum Award (Item #'s 1 - 15) of \$362,150.00.
This vendor has extended this contract to County Cooperative Contract System Participants.

2. Payments for the services to be acquired by this contract shall be made upon the approval of vouchers submitted by the successful bidders in accordance with the requirements of the Board of Commissioners and subject to the Board of Commissioners customary procedures. Delivery shall be made upon receipt of a Purchase Order issued by the Ocean County Department of Purchase, upon which delivery locations and needed quantities shall be indicated.

3. WHEREAS, funds for the services shall be available within the following funding Source: Buildings and Grounds and Solid Waste Departments O.E.

4. The contract number must be placed on all papers, documents, invoices and vouchers pertaining to said contract, the number being B2021-03.

5. Be it further resolved that certified copies of this Resolution shall be made available to the County Auditor, Department of Purchasing, Department of Finance, County Supervisor of Buildings and Grounds, Solid Waste Department and the successful bidders.

Proposal for the furnishing and delivery of **ROOFING & SIDING MAINTENANCE SERVICES** for the
County of Ocean.

**VENDOR WILL EXTEND CONTRACT PRICES TO "COUNTY COOPERATIVE CONTRACT
PURCHASING SYSTEM" PARTICIPANTS.**

(X) - YES () - NO

PRICE SCHEDULE

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
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PREVAILING WAGE RATES

Labor (Emergency Repair)

✓ 1	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ 85.00	\$ 85,000.00
✓ 2	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$127.50	\$ 12,750.00
✓ 3	Helper's Rate - Regular Working Hours	100	HR	\$ 85.00	\$ 8,500.00
✓ 4	Helper's Rate - Overtime/Holiday Hours	100	HR	\$127.50	\$ 12,750.00

Labor (Non-Emergency Repair)

✓ 5	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ 85.00	\$ 85,000.00
✓ 6	Helper's Rate - Regular Working Hours	100	HR	\$ 85.00	\$ 8,500.00

NON-PREVAILING WAGE RATES

Labor (Emergency Repair)

✓ 7	Mechanic's Rate - Regular Working Hours	125	HR	\$ 60.00	\$ 7,500.00
✓ 8	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ 90.00	\$ 9,000.00
✓ 9	Helper's Rate - Regular Working Hours	100	HR	\$ 25.00	\$ 2,500.00
✓ 10	Helper's Rate - Overtime /Holiday Hours	100	HR	\$ 37.50	\$ 3,750.00

Labor (Non-Emergency Repair)

✓ 11	Mechanic's Rate - Regular Working Hours	500	HR	\$ 45.00	\$ 22,500.00
✓ 12	Helper's Rate - Regular Working Hours	100	HR	\$ 25.00	\$ 2,500.00

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
OTHER					
✓13	Material Cost and Mark-Up for Repairs For bid purposes assume materials at \$45,000.00 for a one (1) year period. Calculate percentage of markup charges on Parts/Materials by multiplying \$45,000.00 by your standard mark-up. (show bid mark-up here <u>-0-</u> % (\$45,000.00 x <u>-0-</u> %) + \$45,000.00 =				\$ 45,000.00
✓14	Equipment Rental Allowance Direct Cost Reimbursement				\$10,000.00
✓15	Consulting Fee	100	HR	\$ 50.00	\$ 5,000.00
TOTAL LUMP SUM (Add Item #'s 1-15):					\$ 320,250.00

Proposal for the furnishing and delivery of **ROOFING & SIDING MAINTENANCE SERVICES** for the
County of Ocean.

**VENDOR WILL EXTEND CONTRACT PRICES TO "COUNTY COOPERATIVE CONTRACT
PURCHASING SYSTEM" PARTICIPANTS.**

(x) - YES () - NO

PRICE SCHEDULE

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
<u>PREVAILING WAGE RATES</u>					
Labor (Emergency Repair)					
✓ 1	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ 125.00	\$ 125,000.00
✓ 2	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ 145.00	\$ 14,500.00
✓ 3	Helper's Rate - Regular Working Hours	100	HR	\$ 115.00	\$ 11,500.00
✓ 4	Helper's Rate - Overtime/Holiday Hours	100	HR	\$ 135.00	\$ 13,500.00
Labor (Non-Emergency Repair)					
✓ 5	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ 95.00	\$ 95,000.00
✓ 6	Helper's Rate - Regular Working Hours	100	HR	\$ 85.00	\$ 8,500.00
<u>NON-PREVAILING WAGE RATES</u>					
Labor (Emergency Repair)					
✓ 7	Mechanic's Rate - Regular Working Hours	125	HR	\$ 55.00	\$ 6,875.00
✓ 8	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ 85.00	\$ 8,500.00
✓ 9	Helper's Rate - Regular Working Hours	100	HR	\$ 45.00	\$ 4,500.00
✓ 10	Helper's Rate - Overtime /Holiday Hours	100	HR	\$ 75.00	\$ 7,500.00
Labor (Non-Emergency Repair)					
✓ 11	Mechanic's Rate - Regular Working Hours	500	HR	\$ 45.00	\$ 22,500.00
✓ 12	Helper's Rate - Regular Working Hours	100	HR	\$ 35.00	\$ 3,500.00

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
OTHER					
✓13	Material Cost and Mark-Up for Repairs For bid purposes assume materials at \$45,000.00 for a one (1) year period. Calculate percentage of markup charges on Parts/Materials by multiplying \$45,000.00 by your standard mark-up. (show bid mark-up here <u>15</u> % (\$45,000.00 x <u>15</u> %) + \$45,000.00 =				<u>\$ 51,750.00</u>
✓14	Equipment Rental Allowance Direct Cost Reimbursement				<u>\$10,000.00</u>
✓15	Consulting Fee	100	HR	<u>\$ 150.00</u>	<u>\$ 15,000.00</u>
TOTAL LUMP SUM (Add Item #'s 1-15):					<u><u>\$ 398,125.00</u></u>

Proposal for the furnishing and delivery of **ROOFING & SIDING MAINTENANCE SERVICES** for the
County of Ocean.

**VENDOR WILL EXTEND CONTRACT PRICES TO "COUNTY COOPERATIVE CONTRACT
PURCHASING SYSTEM" PARTICIPANTS.**

() - YES () - NO

PRICE SCHEDULE

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
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PREVAILING WAGE RATES

Labor (Emergency Repair)

✓ 1	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ <u>92⁰⁰</u>	\$ <u>92,000</u>
✓ 2	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ <u>125⁰⁰</u>	\$ <u>12,500</u>
✓ 3	Helper's Rate - Regular Working Hours	100	HR	\$ <u>75⁰⁰</u>	\$ <u>7,500</u>
✓ 4	Helper's Rate - Overtime/Holiday Hours	100	HR	\$ <u>100⁰⁰</u>	\$ <u>10,000</u>

Labor (Non-Emergency Repair)

✓ 5	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ <u>85⁰⁰</u>	\$ <u>85,000</u>
✓ 6	Helper's Rate - Regular Working Hours	100	HR	\$ <u>64⁰⁰</u>	\$ <u>6,400</u>

NON-PREVAILING WAGE RATES

Labor (Emergency Repair)

✓ 7	Mechanic's Rate - Regular Working Hours	125	HR	\$ ^{TT} <u>85⁰⁰</u>	\$ <u>10,625</u>
✓ 8	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ <u>85⁰⁰</u>	\$ <u>8,500</u>
✓ 9	Helper's Rate - Regular Working Hours	100	HR	\$ <u>64⁰⁰</u>	\$ <u>6,400</u>
✓ 10	Helper's Rate - Overtime /Holiday Hours	100	HR	\$ <u>80⁰⁰</u>	\$ <u>8,000</u>

Labor (Non-Emergency Repair)

✓ 11	Mechanic's Rate - Regular Working Hours	500	HR	\$ <u>85⁰⁰</u>	\$ <u>42,500</u>
✓ 12	Helper's Rate - Regular Working Hours	100	HR	\$ <u>64⁰⁰</u>	\$ <u>6,400</u>

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
OTHER					
✓13	Material Cost and Mark-Up for Repairs For bid purposes assume materials at \$45,000.00 for a one (1) year period. Calculate percentage of markup charges on Parts/Materials by multiplying \$45,000.00 by your standard mark-up. (show bid mark-up here <u>18%</u> % (\$45,000.00 x <u>18%</u> %) + \$45,000.00 =				
✓14	Equipment Rental Allowance Direct Cost Reimbursement				\$ <u>53,100</u> \$10,000.00
✓15	Consulting Fee	100	HR	\$ <u>85.00</u>	\$ <u>8,500</u>
TOTAL LUMP SUM (Add Item #'s 1-15):					\$ <u>367,425.00</u>

Proposal for the furnishing and delivery of **ROOFING & SIDING MAINTENANCE SERVICES** for the
County of Ocean.

**VENDOR WILL EXTEND CONTRACT PRICES TO "COUNTY COOPERATIVE CONTRACT
PURCHASING SYSTEM" PARTICIPANTS.**

(X) - YES () - NO

PRICE SCHEDULE

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
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PREVAILING WAGE RATES

Labor (Emergency Repair)

✓1	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ 106 ⁻	\$ 106,000 ⁻
✓2	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ 122 ⁻	\$ 12,200 ⁻
✓3	Helper's Rate - Regular Working Hours	100	HR	\$ 85 ⁻	\$ 8,500 ⁻
✓4	Helper's Rate - Overtime/Holiday Hours	100	HR	\$ 95 ⁻	\$ 9,500 ⁻

Labor (Non-Emergency Repair)

✓5	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ 99 ⁻	\$ 99,000 ⁻
✓6	Helper's Rate - Regular Working Hours	100	HR	\$ 80 ⁻	\$ 8,000 ⁻

NON-PREVAILING WAGE RATES

Labor (Emergency Repair)

✓7	Mechanic's Rate - Regular Working Hours	125	HR	\$ 60 ⁻	\$ 7,500 ⁻
✓8	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ 78 ⁻	\$ 7,800 ⁻
✓9	Helper's Rate - Regular Working Hours	100	HR	\$ 55 ⁻	\$ 5,500 ⁻
✓10	Helper's Rate - Overtime /Holiday Hours	100	HR	\$ 62 ⁻	\$ 6,200 ⁻

Labor (Non-Emergency Repair)

✓11	Mechanic's Rate - Regular Working Hours	500	HR	\$ 60 ⁻	\$ 30,000 ⁻
✓12	Helper's Rate - Regular Working Hours	100	HR	\$ 55 ⁻	\$ 5,500 ⁻

Introduced on: January 20, 2021
Adopted on: January 20, 2021
Official Resolution#: 2021000047

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
OTHER					
✓13	Material Cost and Mark-Up for Repairs For bid purposes assume materials at \$45,000.00 for a one (1) year period. Calculate percentage of markup charges on Parts/Materials by multiplying \$45,000.00 by your standard mark-up. (show bid mark-up here <u>10</u> % (\$45,000.00 x <u>10</u> %) + \$45,000.00 =				<u>\$ 49,500⁻</u>
✓14	Equipment Rental Allowance Direct Cost Reimbursement				<u>\$10,000.00</u>
✓15	Consulting Fee	100	HR	\$ <u>75⁻</u>	<u>\$ 7,500⁻</u>
TOTAL LUMP SUM (Add Item #'s 1-15):					<u><u>\$ 372,700⁻</u></u>

Proposal for the furnishing and delivery of **ROOFING & SIDING MAINTENANCE SERVICES** for the County of Ocean.

VENDOR WILL EXTEND CONTRACT PRICES TO "COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM" PARTICIPANTS.

☒ - YES () - NO

PRICE SCHEDULE

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
<u>PREVAILING WAGE RATES</u>					
Labor (Emergency Repair)					
✓ 1	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ 96.00	\$ 96,000.00
✓ 2	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ 144.00	\$ 14,400.00
✓ 3	Helper's Rate - Regular Working Hours	100	HR	\$ 96.00	\$ 9,600.00
✓ 4	Helper's Rate - Overtime/Holiday Hours	100	HR	\$ 144.00	\$ 14,400.00
Labor (Non-Emergency Repair)					
✓ 5	Mechanic's Rate - Regular Working Hours	1,000	HR	\$ 80.00	\$ 80,000.00
✓ 6	Helper's Rate - Regular Working Hours	100	HR	\$ 80.00	\$ 8,000.00
<u>NON-PREVAILING WAGE RATES</u>					
Labor (Emergency Repair)					
✓ 7	Mechanic's Rate - Regular Working Hours	125	HR	\$ 64.00	\$ 8,000.00
✓ 8	Mechanic's Rate - Overtime/Holiday Hours	100	HR	\$ 96.00	\$ 9,600.00
✓ 9	Helper's Rate - Regular Working Hours	100	HR	\$ 64.00	\$ 6,400.00
✓ 10	Helper's Rate - Overtime /Holiday Hours	100	HR	\$ 96.00	\$ 9,600.00
Labor (Non-Emergency Repair)					
✓ 11	Mechanic's Rate - Regular Working Hours	500	HR	\$ 58.00	\$ 29,000.00
✓ 12	Helper's Rate - Regular Working Hours	100	HR	\$ 58.00	\$ 5,800.00

Introduced on: January 20, 2021
 Adopted on: January 20, 2021
 Official Resolution#: 2021000047

Item #	Description	Est. Qty.	Unit of Meas.	Unit Price	Total Price
OTHER					
✓ 13	Material Cost and Mark-Up for Repairs For bid purposes assume materials at \$45,000.00 for a one (1) year period. Calculate percentage of markup charges on Parts/Materials by multiplying \$45,000.00 by your standard mark-up. (show bid mark-up here <u>15</u> % (\$45,000.00 x <u>15</u> %) + \$45,000.00 =				
✓ 14	Equipment Rental Allowance Direct Cost Reimbursement				<u>\$ 51,750.00</u> <u>\$10,000.00</u>
✓ 15	Consulting Fee	100	HR	<u>\$ 96.00</u>	<u>\$ 9,600.00</u>
TOTAL LUMP SUM (Add Item #'s 1-15):					<u><u>\$362,150.00</u></u>