



Ocean County Board of Commissioners

OFFICE OF THE
OCEAN COUNTY COMMISSIONERS

Director John P. Kelly
Deputy Director Frank Sadeghi
Commissioner Robert S. Arace
Commissioner Jennifer Bacchione
Commissioner Virginia E. Haines

101 Hooper Avenue
Toms River, New Jersey
08754-2191
(732)929-2005
(732)505-1918

Board Meeting Agenda

Date: April 2, 2025 - 4:00 PM
Location: Administration Building
Room 119
101 Hooper Avenue
Toms River, NJ 08754

Agenda: Awarding a Contract for the furnishing and delivery of AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES to LifeSavers, Inc., the lowest qualified bidder. (B2025-34)

Official Resolution#	2025000409
Meeting Date	04/02/2025
Introduced Date	04/02/2025
Adopted Date	04/02/2025
Agenda Item	m-8
CAF #	
Purchase Req. #	B2025-34
Result	Adopted

COUNTY COMMISSIONER	PRES.	ABS.	MOVE	SEC	AYE	NAY	ABST.
Kelly	✓				✓		
Sadeghi	✓				✓		
Arace	✓			✓	✓		
Bacchione	✓		✓		✓		
Haines		✓					

I HEREBY CERTIFY THAT THIS DOCUMENT IS A TRUE, COMPLETE AND ACCURATE COPY OF THIS RESOLUTION, ADOPTED BY OCEAN COUNTY BOARD OF COMMISSIONERS, NJ AT THE MEETING REFERENCED THEREON

Michelle I. Gunther

Clerk Of The Board

RESOLUTION

April 2, 2025

WHEREAS, on February 11, 2025, pursuant to legal advertisements therefor, sealed bids were received for the furnishing and delivery of AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES for the County of Ocean; and

WHEREAS, at the advertised time, responses were received from the following bidders:

<u>Name and Address of Bidder</u>	<u>Name and Address of Bidder</u>
LifeSavers, Inc. 39 Plymouth Street Fairfield, NJ 07004 (973) 244-9111	A Hug Away, Inc. 1203 Avenue D Katy, TX 77493 (832) 437-1983
Agni Enterprises, LLC dba Head to Heels Safety Supplies 9021 SW 94 th Street-Unit 510 Miami, FL 33176 (305) 712-6653	General Medical Devices, Inc. 348 W. Colfax Street Palatine, IL 60067 (847) 202-3233
First Aid & CPR, LLC 7 Clinton Drive Manalapan, NJ 07726 (732) 580-9191	Health Training Educational Services, LLC 59 Allied Drive Dedham, MA 02026 (718) 320-0030
Rescue One Training For Life, Inc. 7621 Rickenbacker Dr., Ste. 700 Gaithersburg, MD 20879 (301) 740-3390	School Health Corporation 5600 Apollo Drive Rolling Meadows, IL 60008 (866) 323-5465
Sigma Alliance Group, LLC 1351 Jefferson Street-Unit 120 Washington, MO 63090 (314) 620-9242	Staples Contract & Commercial, LLC 500 Staples Drive Framingham, MA 01702 (407) 475-4568
Stryker Sales, LLC (through its Medical Division) 1941 Stryker Way Portage, MI 49002 (425) 867-4660	Supply Store Now, LLC 401 Saddlebrook Lane Suite 100 Tomball, TX 77375 (832) 888-0123

; and

WHEREAS, after the receipt and examination of same, the County Purchasing Agent has now recommended to this Board that the lowest qualified bid, according to specifications, namely that of, LIFESAVERS, INC., be accepted.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF COMMISSIONERS of the COUNTY OF OCEAN, STATE OF NEW JERSEY, as follows:

1. The Director and Clerk of this Board are hereby authorized and directed to enter into a contract for the furnishing and delivery of Automated External Defibrillators and Supplies, for the County of Ocean, for the contract period from date of award through April 1, 2026, a period of one (1) year or until delivery is complete unless otherwise stated. The County reserves the right to extend the term of the contract pursuant to N.J.S.A. 40A:11-15.

A. LIFESAVERS, INC. for sixteen (16) items, to wit:

ITEM NOS. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15 and 16.

For a Total Lump Sum Award (Item Nos. 1 - 16) of \$161, 659.40

This vendor has extended this contract to County Cooperative Contract System Participants, Identifier No. CK-02-OC.

2. Payments for the equipment and supplies to be acquired by this contract shall be made upon the approval of vouchers submitted by the successful bidders in accordance with the requirements of the Board of Commissioners and subject to the Board of Commissioners customary procedures. Delivery shall be made upon receipt of a Purchase Order issued by the Ocean County Department of Purchase, upon which delivery locations and needed quantities shall be indicated.

3. Funds for the equipment and supplies shall be available within the following funding Sources: Risk Management O.E.

4. The contract number must be placed on all papers, documents, invoices and vouchers pertaining to said contract, the number being B2025-34.

BE IT FURTHER RESOLVED that certified copies of this Resolution shall be made available to the County Auditor, Department of Purchasing, Department of Finance, Risk Management and Lifesavers, Inc., the successful bidder.

[LIFESAVERS INC] RESPONSE DOCUMENT REPORT

Bid No. TBD

AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES

12. Submission of Bid Package*

By submitting a response to this solicitation, the Vendor understands and acknowledges that all required documents to this solicitation must be submitted and that failure to do so may be cause for rejection.

Bidder also understands that only one (1) bid submission shall be considered. Please DO NOT Submit a manual bid response. Submitting a manual response in addition to the electronic response is cause for rejection of your bid.

Confirmed

PRICE TABLES

AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Mfr./Make Model:	Delivery, A.R.O.:	Comments
✓ 1	Defibtech Lifeline AED Model DDU-100A, As Specified or Equal	80	EA	\$879.00	\$70,320.00	Defibtech	1-3 Days	
✓ 2	Defibtech Lifeline Battery DBP-1400, 5 Years of Standby Life, Must Fit AED Model DDU-100A, As Specified or Equal	80	EA	\$148.95	\$11,916.00	Defibtech	1-3 Days	
✓ 3	Defibtech Lifeline Battery Pack DCF-200, 5-Year Battery Pack and 9V Lithium battery combination, provides eight (8) hours of continuous usage (125 shocks), Must Fit AED Model DDU-100A, As Specified, or Equal	110	EA	\$148.95	\$16,384.50	Defibtech	1-3 Days	
✓ 4	Defibtech Lifeline View Battery, DCF-2003, 4-year life in stand-by mode, provides 125 shocks or eight (8) hours of continuous usage, As Specified or Equal	80	EA	\$148.95	\$11,916.00	Defibtech	1-3 Days	
✓ 5	Defibtech Lifeline AED Model DDU-2300, As Specified or Equal	10	EA	\$1,230.00	\$12,300.00	Defibtech	1-3 Days	
✓ 6	Replacement Adult Pads, DDP-2001, As Specified or Equal; MUST Fit Defibtech Lifeline AED Model DDU-2300	20	EA	\$59.83	\$1,196.60	Defibtech	1-3 Days	
✓ 7	Replacement Infant/Pediatric Pads DDP-2002, As Specified or Equal; MUST Fit Defibtech Lifeline AED Model DDU-2300	20	EA	\$85.94	\$1,718.80	Defibtech	1-3Days	

Introduced on: April 2, 2025

Adopted by: LIFESAVERS INC. 2-2025

Official Resolution #: 2025000499

BID - AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES

[LIFESAVERS INC] RESPONSE DOCUMENT REPORT

Bid No. TBD

AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Mfr./Make Model:	Delivery, A.R.O.:	Comments
✓ 8	DAC-2100 Soft Carrying Case. MUST Fit Defibtech Lifeline AED Model DDU-2300, As Specified or Equal	10	EA	\$69.00	\$690.00	Defibtech	1-3 Days	
✓ 9	AED Cabinet 18" X 18" X 4", Capable of housing AED and Pads, As Specified or Equal	40	EA	\$109.00	\$4,360.00	LifeSavers Inc	1-3Days	
✓ 10	AED Inspection Record, As Specified or Equal	100	EA	\$1.00	\$100.00	LifeSavers Inc	1-3 Days	
✓ 11	AED Window Decals, As Specified	100	EA	\$1.00	\$100.00	LifeSavers Inc	1-3 days	
✓ 12	DAC-100 Soft Carrying Case, As Specified or Equal	50	EA	\$59.95	\$2,997.50	Defibtech	1-3 days	
✓ 13	Replacement Adult Pads, DDP-100, As Specified or Equal; Must Fit Defibtech Lifeline AED Model DDU-100A	200	SET	\$44.75	\$8,950.00	Defibtech	1-3 Days	
✓ 14	Replacement Infant/Pediatric Pads DDP-200P, As Specified or Equal; Must Fit Defibtech Lifeline AED Model DDU-100A	200	SET	\$73.55	\$14,710.00	Defibtech	1-3 Days]	
✓ 15	Responder Kit, DAC-420 Rescue Pack, (Shall include CPR Masks, Eye Shield, Nitrile Gloves, Antimicrobial Wipes, Towel, MEDical Prep Razor, Heavy-Duty Clothing Shears, BioHazard Bag), As Specified or Equal	200	KIT	\$20.00	\$4,000.00	LifeSavers Inc	1-3 Dys	
TOTAL					\$161,659.40			

DISCOUNT RATE FOR AED RELATED ITEMS AND SUPPLIES NOT LISTED HEREIN

Line Item	Description	Unit of Measure	Percentage	No Bid
✓ 16	Discount % (NOT LESS THAN) Off the Current List Price of Items Not Listed Herein	%	18%	

Introduced on: April 2, 2025

Adopted by: LIFESAVERS INC RESPONSE DOCUMENT REPORT

Official Resolution #: 202500499