



Ocean County Board of Commissioners

OFFICE OF THE
OCEAN COUNTY COMMISSIONERS

Director Joseph H. Vicari
Deputy Director Gary Quinn
Commissioner Barbara Jo Crea
Commissioner Virginia E. Haines
Commissioner John P. Kelly

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Toms River, New Jersey
08754-2191
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Board Meeting Agenda

Date: August 2, 2023 - 4:00 PM
Location: Administration Building
Room 119
101 Hooper Avenue
Toms River, NJ 08754

Agenda: Awarding Contracts for the furnishing and delivery of DEICING SALT to Atlantic Salt, Inc. and Chemical Equipment Labs of DE, Inc., the lowest qualified bidders. (B2023-120)

Official Resolution#	2023001088						
Meeting Date	08/02/2023						
Introduced Date	08/02/2023						
Adopted Date	08/02/2023						
Agenda Item	n-1						
CAF #							
Purchase Req. #	B2023-120						
Result	Adopted						
COUNTY COMMISSIONER	PRES.	ABS.	MOVE	SEC	AYE	NAY	ABST.
Vicari	✓				✓		
Quinn	✓				✓		
Crea	✓		✓		✓		
Haines		✓					
Kelly	✓			✓	✓		

I HEREBY CERTIFY THAT THIS DOCUMENT IS A TRUE, COMPLETE AND ACCURATE COPY OF THIS RESOLUTION, ADOPTED BY OCEAN COUNTY BOARD OF COMMISSIONERS, NJ AT THE MEETING REFERENCED THEREON

Michelle I. Gunther

Clerk Of The Board

CONTRACT NO. MUST BE ON ALL PAPERS, DOCUMENTS, INVOICES, VOUCHERS
NO. B2023-120

RESOLUTION

August 2, 2023

WHEREAS, on June 6, 2023, pursuant to legal advertisements therefor, sealed bids were received for the furnishing and delivery of DEICING SALT for the County of Ocean; and

WHEREAS, at the advertised time, responses were received from the following bidders:

Name and Address of Bidder

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Atlantic Salt, Inc.
134 Middle Street, Ste. 210
Lowell, MA 01852
(978) 453-4911

Chemical Equipment Labs of DE, Inc.
3920 A Providence Road
Newtown Square, PA 19073
(610) 497-9390

Morton Salt, Inc.
444 W. Lake St., Suite 3000
Chicago, IL 60606
(855) 665-4540

Riverside Construction Materials
355 Newbold Road
Fairless Hills, PA 19030
(215) 295-0777

; and

WHEREAS, after the receipt and examination of same, the County Purchasing Agent has now recommended to this Board that the lowest qualified bid, according to specifications, in each instance namely that of ATLANTIC SALT, INC. and CHEMICAL EQUIPMENT LABS OF DE, INC. be accepted.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF COMMISSIONERS of the COUNTY OF OCEAN, STATE OF NEW JERSEY, as follows:

- 1. The Director and Clerk of this Board are hereby authorized and directed to enter into contracts for the furnishing and delivery of Deicing Salt for the County of Ocean, for the contract period from date of award through August 1, 2024, a period of one (1) year, OR until delivery is complete unless otherwise stated. The County reserves the right to extend the term of the contract pursuant to N.J.S.A. 40A:11-15, as follows:

A. ATLANTIC SALT, INC. for two (2) items, to wit:

ITEM NOS. 1 and 2.

Recommendation is made to award a primary contract to Atlantic Salt, Inc. for Item #1 at \$78.00/ton, and a secondary contract for Item #2 at \$98.00/ton as per the bid specifications under the section title "Award Method."

This vendor has extended this contract to County Cooperative Contract System Participants.

B. CHEMICAL EQUIPMENT LABS OF DE, INC. for two (2) items, to wit:

ITEM NOS. 1 and 2.

Recommendation is made to award a primary contract to Chemical Equipment Labs of DE, Inc. for Item #2 at \$92.50/ton and a secondary contract for Item #1 at \$78.50/ton as per the bid specifications under the section titled "Award Method."

This vendor has extended this contract to County Cooperative Contract System Participants.

2. Payments for the materials to be acquired by these contracts shall be made upon the approval of vouchers submitted by the successful bidders in accordance with the requirements of the Board of Chosen Commissioners and subject to the Board of Commissioners customary procedures. Delivery shall be made upon receipt of a Purchase Order issued by the Ocean County Department of Purchase, upon which delivery locations and needed quantities shall be indicated.

3. Funds for the materials shall be available within the following funding Sources: Road Department O.E.

4. The contract number must be placed on all papers, documents, invoices and vouchers pertaining to said contract, the number being B2023-120.

5. Be it further resolved that certified copies of this Resolution shall be made available to the County Auditor, County Department of Purchasing, Department of Finance, County Road Supervisor, and the successful bidders.

ATLANTIC SALT, INC.

PROPOSAL DOCUMENT REPORT
 Bid No. TBD
 DEICING SALT

OWNERSHIP_DISCLOSURE_FORM.pdf2020_AtlanticSaltSafetyDataSheet_v2.pdf2020_DataSheetRockSalt-Atlantic.pdfProMelt_Ultra_2000_INH_SDS1.pdfProMelt_Ultra_2000_Specific_Gravity_Concentration_and_Freezing_Points.pdfProMelt_Analytical_Laboratories_Inc_Liquid_Analysis.pdf

13. Acknowledgement of Submission of Forms from Current Bid Package*

Bidders shall complete all documents and acknowledge all terms included with the bid package. All documents should be from this bid package as forms change frequently and the most updated forms are provided in this specification. The forms must not be dated or executed prior to the date of advertising. Failure to follow these instructions is cause for rejection.

Confirmed

14. Submission of Bid Package*

By submitting a response to this solicitation, the Vendor understands and acknowledges that all required documents to this solicitation must be submitted and that failure to do so may be cause for rejection.

Bidder also understands that only one (1) bid submission shall be considered. Please DO NOT Submit a manual bid response. Submitting a manual response in addition to the electronic response is cause for rejection of your bid.

Confirmed

PRICE TABLES

DEICING SALT

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	No Bid	Comments
1	Deicing Salt (Sodium Chloride), As Specified	5,000	TON	\$78.00	\$390,000.00		
2	Treated Deicing Salt, As Specified	40,000	TON	\$98.00	\$3,920,000.00		

CHEMICAL EQUIPMENT LABS OF DE, INC.

PROPOSAL DOCUMENT REPORT
 Bid No. TBD
 DEICING SALT

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