

Ocean County Board of Commissioners

OFFICE OF THE  
OCEAN COUNTY COMMISSIONERS

Director Barbara Jo Crea  
Deputy Director Gary Quinn  
Commissioner Virginia E. Haines  
Commissioner John P. Kelly  
Commissioner Frank Sadeghi

101 Hooper Avenue  
Toms River, New Jersey  
08754-2191  
(732)929-2005  
(732)505-1918

Board Meeting Agenda

Date: August 21, 2024 - 4:00 PM  
Location: Administration Building  
Room 119  
101 Hooper Avenue  
Toms River, NJ 08754

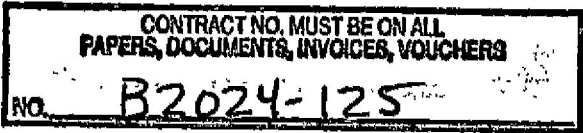
Agenda: Awarding Contracts for the furnishing and delivery of TRAFFIC MARKING SUPPLIES AND GLASS BEADS to Ennis-Flint, Inc.; Ingevity Corporation; National Highway Products, Inc. and Potters Industries, LLC, the lowest qualified bidders. (B2024-125)

Official Resolution#	2024001280						
Meeting Date	08/21/2024						
Introduced Date	08/21/2024						
Adopted Date	08/21/2024						
Agenda Item	j-3						
CAF #							
Purchase Req. #	B2024-125						
Result	Adopted						
COUNTY COMMISSIONER	PRES.	ABS.	MOVE	SEC	AYE	NAY	ABST.
Crea	<				<		
Quinn	<			<	<		
Haines	<		<		<		
Kelly	<				<		
Sadeghi	<				<		

I HEREBY CERTIFY THAT THIS DOCUMENT IS A TRUE, COMPLETE AND ACCURATE COPY OF THIS RESOLUTION, ADOPTED BY OCEAN COUNTY BOARD OF COMMISSIONERS, NJ AT THE MEETING REFERENCED THEREON

Michelle I. Gunther

Clerk Of The Board



RESOLUTION

August 21, 2024

WHEREAS, on July 2, 2024, pursuant to legal advertisements therefor, sealed bids were received for the furnishing and delivery of TRAFFIC MARKING SUPPLIES AND GLASS BEADS for the County of Ocean; and

WHEREAS, at the advertised time, responses were received from the following bidders:

Name and Address of Bidder

Ennis-Flint, Inc.  
4161 Piedmont Pkwy, Ste. 370  
Greensboro, NC 27410  
(800) 331-8118

National Highway Products, Inc.  
301 Riverside Drive  
Millville, NJ 08332  
(865) 692-7572

Name and Address of Bidder

Ingevity Corporation  
591 Glendale Avenue  
Greenville, AL 36037  
(334) 245-1138

Potters Industries, LLC  
3222 Phoenixville Pike, Suite 103  
Malvern, PA 19355  
(445) 895-3236

; and

WHEREAS, after the receipt and examination of same, the County Purchasing Agent has now recommended to this Board that the lowest qualified bid, according to specifications, in each instance, be accepted, namely, ENNIS-FLINT, INC.; INGEVITY CORPORATION; NATIONAL HIGHWAY PRODUCTS, INC. and POTTERS INDUSTRIES, LLC.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF COMMISSIONERS of the COUNTY OF OCEAN, STATE OF NEW JERSEY, as follows:

1. The Director and Clerk of this Board are hereby authorized and directed to enter into contracts, accepting bids for the Furnishing and Delivery of Traffic Marking Supplies and Glass Beads for the County of Ocean, for the contract period from date of award through August 20, 2025, a period of one (1) year or until delivery is complete unless otherwise stated. The County reserves the right to extend the term of the contract pursuant to N.J.S.A. 40A:11-15.

A. ENNIS-FLINT, INC. for ten (10) items, to wit:

ITEM NOS. 5, 6, 7, 8, 13, 14, 17, 18, 19 and 20.

This vendor has extended this contract to County Cooperative Contract System Participants.

B. INGEVITY CORPORATION for six (6) items, to wit:

ITEM NOS. 1, 2, 3, 4, 9 and 10.

This vendor has extended this contract to County Cooperative Contract System Participants.

C. NATIONAL HIGHWAY PRODUCTS, INC. for three (3) items, to wit:

ITEM NOS. 15, 16 and 21.

This vendor has extended this contract to County Cooperative Contract System Participants.

D. POTTERS INDUSTRIES, LLC for two (2) items, to wit:

ITEM NOS. 11 and 12.

This vendor has extended this contract to County Cooperative Contract System Participants.

2. Payments for the materials to be acquired by this contract shall be made upon the approval of vouchers submitted by the successful bidders in accordance with the requirements of the Board of Commissioners and subject to the Board of Commissioners customary procedures. Delivery shall be made upon receipt of a Purchase Order issued by the Ocean County Department of Purchase, upon which delivery locations and needed quantities shall be indicated.

3. The contract number must be placed on all papers, documents, invoices and vouchers pertaining to said contract, the number being B2024-125.

4. BE IT FURTHER RESOLVED that certified copies of this Resolution shall be made available to the County Auditor, County Department of Purchasing, Department of Finance, County Engineer, and the successful bidders.

[ENNIS-FLINT, INC.] RESPONSE DOCUMENT REPORT  
 Bid No. TBD  
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	Delivery, A.R.O.	No Bid	Comments
3	Jet Dry Water Base White Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,125.00	\$46,875.00			
4	Jet Dry Water Base Yellow Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,000.00	\$45,000.00			
✓ 5	White Granulated Thermoplastic Striping Material, Per Pound	50,000	LB	\$0.75	\$37,500.00			
✓ 6	Yellow Granulated Thermoplastic Striping Material, Per Pound	10,000	LB	\$0.70	\$7,000.00			
✓ 7	White Pelletized Thermoplastic Striping Material, Per Pound	100,000	LB	\$0.875	\$87,500.00			
✓ 8	Yellow Pelletized Thermoplastic Striping Material, Per Pound	20,000	LB	\$0.875	\$17,500.00			
9	Glass Beads, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
10	Glass Beads, FP-96 Type III, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
11	Glass Beads, VisiUltra, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
12	Glass Beads, Utah Blend, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
✓ 13	Jet Dry Water Base Blue Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$68.75	\$1,375.00			
✓ 14	Jet Dry Water Base Black Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$63.75	\$1,275.00			
15	TOM Yellow Reflectors 4" Y-2 WZ, 500 Per Box		BX	No Bid	No Bid		X	
16	TOM White Reflectors 4" W-1 WZ, 500 Per Box		BX	No Bid	No Bid		X	
✓ 17	Waterborne Acrylic Polymer High Build Paint, Yellow, 250 Gallon Tote	50	TOTE	\$3,187.50	\$159,375.00			
✓ 18	Waterborne Acrylic Polymer High Build Paint, White, 250 Gallon Tote	50	TOTE	\$3,312.50	\$165,625.00			
✓ 19	Waterborne Acrylic Polymer High Build Paint, Yellow, 5 Gallon Pail	50	PAIL	\$73.75	\$3,687.50			
✓ 20	Waterborne Acrylic Polymer High Build Paint, White, 5 Gallon Pail	50	PAIL	\$77.50	\$3,875.00			

Introduced on: August 21, 2024

Adopted by ENNIS-FLINT, INC. RESPONSE DOCUMENT REPORT  
 Official Resolution #: 2024001280  
 Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS

[INGEVITY] RESPONSE DOCUMENT REPORT  
 Bid No. TBD  
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	Delivery, A.R.O.:	No Bid	Comments
✓ 1	Jet Dry Water Base White Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$71.25	\$1,425.00	14 ARO		Products could ship quicker with forecasting by customer.
✓ 2	Jet Dry Water Base Yellow Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$68.75	\$1,375.00	14 ARO		Products could ship quicker with forecasting by customer.
✓ 3	Jet Dry Water Base White Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,062.50	\$45,937.50	14 ARO		Products could ship quicker with forecasting by customer.
✓ 4	Jet Dry Water Base Yellow Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$2,937.50	\$44,062.50	14 ARO		Products could ship quicker with forecasting by customer.
5	White Granulated Thermoplastic Striping Material, Per Pound	50,000	LB	\$0.799	\$39,950.00	14 ARO		Products could ship quicker with forecasting by customer.

Introduced on: August 21, 2024

Adopted on: August 21, 2024

Official Resolution: 2024061285 [INGEVITY] RESPONSE DOCUMENT REPORT

Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS



[INGEVITY] RESPONSE DOCUMENT REPORT  
 Bid No. TBD  
 TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	Delivery, A.R.O.:	No Bid	Comments
6	Yellow Granulated Thermoplastic Striping Material, Per Pound	10,000	LB	\$0.734	\$7,340.00	14 ARO		Products could ship quicker with forecasting by customer.
7	White Pelletized Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
8	Yellow Pelletized Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
9	Glass Beads, 2,000 pounds per sack	20	SACK	\$900.00	\$18,000.00	7 ARO		Products could ship quicker with forecasting by customer.
10	Glass Beads, FP-96 Type III, 2,000 pounds per sack	20	SACK	\$1,500.00	\$30,000.00	7 ARO		Products could ship quicker with forecasting by customer.
11	Glass Beads, VisiUltra, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
12	Glass Beads, Utah Blend, 2,000 pounds per sack		SACK	No Bid	No Bid		X	
13	Jet Dry Water Base Blue Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$71.25	\$1,425.00	14 ARO		Products could ship quicker with forecasting by customer.

Introduced on: August 21, 2024

Adopted on: August 21, 2024

Official Resolution#: 2024001280  
 Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS

## [NATIONAL HIGHWAY PRODUCTS, INC] RESPONSE DOCUMENT REPORT

Bid No. TBD

## TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	Delivery, A.R.O.	No Bid	Comments
2	Jet Dry Water Base Yellow Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$82.35	\$1,647.00			
3	Jet Dry Water Base White Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,977.27	\$59,659.05			
4	Jet Dry Water Base Yellow Traffic Marking Compound, 250 Gallon Tote, Fast Dry	15	TOTE	\$3,982.00	\$59,730.00			
5	White Granulated Thermoplastic Striping Material, Per Pound	50,000	LB	\$84.00	\$4,200,000.00			
6	Yellow Granulated Thermoplastic Striping Material, Per Pound	10,000	LB	\$0.82	\$8,200.00			
7	White Pelletized Thermoplastic Striping Material, Per Pound	100,000	LB	\$0.95	\$95,000.00			
8	Yellow Pelletized Thermoplastic Striping Material, Per Pound	20,000	LB	\$0.92	\$18,400.00			
9	Glass Beads, 2,000 pounds per sack	20	SACK	\$1,235.00	\$24,700.00			
10	Glass Beads, FP-96 Type III, 2,000 pounds per sack	20	SACK	\$10,106.00	\$202,120.00			
11	Glass Beads, VisiUltra, 2,000 pounds per sack	10	SACK	\$17,622.00	\$176,220.00			
12	Glass Beads, Utah Blend, 2,000 pounds per sack	50	SACK	\$1,576.00	\$78,800.00			
13	Jet Dry Water Base Blue Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$88.90	\$1,778.00			
14	Jet Dry Water Base Black Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry	20	CAN	\$84.00	\$1,680.00			
15	TOM Yellow Reflectors 4" Y-2 WZ, 500 Per Box	20	BX	\$320.00	\$6,400.00			
16	TOM White Reflectors 4" W-1 WZ, 500 Per Box	10	BX	\$310.00	\$3,100.00			
17	Waterborne Acrylic Polymer High Build Paint, Yellow, 250 Gallon Tote	50	-TOTE	\$4,303.95	\$215,197.50			
18	Waterborne Acrylic Polymer High Build Paint, White, 250 Gallon Tote	50	TOTE	\$4,303.95	\$215,197.50			
19	Waterborne Acrylic Polymer High Build Paint, Yellow, 5 Gallon Pail	50	PAIL	\$84.15	\$4,207.50			

Introduced on: August 21, 2024

Adopted on: August 21, 2024  
 Official Resolution: 2024001280  
 Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS

## [NATIONAL HIGHWAY PRODUCTS, INC] RESPONSE DOCUMENT REPORT

Bid No. TBD

## TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	Delivery, A.R.O.:	No Bid	Comments
20	Waterborne Acrylic Polymer High Build Paint, White, 5 Gallon Pail	50	PAIL	\$84.15	\$4,207.50			
✓ 21	Waterborne Paint Drying Agent, Vislok, Per Pound	44,000	LB	\$2.67	\$117,480.00			

Introduced on: August 21, 2024

Adopted on: August 21, 2024  
Official Resolution#: 2024001280[NATIONAL HIGHWAY PRODUCTS, INC] RESPONSE DOCUMENT REPORT  
Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS



## [POTTERS INDUSTRIES, LLC] RESPONSE DOCUMENT REPORT

Bid No. TBD

## TRAFFIC MARKING SUPPLIES AND GLASS BEADS

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	Delivery, A.R.O.	No Bid	Comments
4	Jet Dry Water Base Yellow Traffic Marking Compound, 250 Gallon Tote, Fast Dry		TOTE	No Bid	No Bid		X	
5	White Granulated Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
6	Yellow Granulated Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
7	White Pelletized Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
8	Yellow Pelletized Thermoplastic Striping Material, Per Pound		LB	No Bid	No Bid		X	
9	Glass Beads, 2,000 pounds per sack	20	SACK	\$1,008.00	\$20,160.00	14 Days ARO		Minimum order is 2,000 lbs.
10	Glass Beads, FP-96 Type III, 2,000 pounds per sack	20	SACK	\$1,748.00	\$34,960.00	30 Days ARO		Minimum order is 2,000 lbs.
11	Glass Beads, VisiUltra, 2,000 pounds per sack	10	SACK	\$15,400.00	\$154,000.00	14 Days ARO		Minimum order is 2,000 lbs.
12	Glass Beads, Utah Blend, 2,000 pounds per sack	50	SACK	\$1,508.00	\$75,400.00	30 Days ARO		Minimum order is 2,000 lbs.
13	Jet Dry Water Base Blue Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry		CAN	No Bid	No Bid		X	
14	Jet Dry Water Base Black Traffic Paint Traffic Marking Compound, 5 Gallon Can, Fast Dry		CAN	No Bid	No Bid		X	
15	TOM Yellow Reflectors 4" Y-2 WZ, 500 Per Box		BX	No Bid	No Bid		X	
16	TOM White Reflectors 4" W-1 WZ, 500 Per Box		BX	No Bid	No Bid		X	
17	Waterborne Acrylic Polymer High Build Paint, Yellow, 250 Gallon Tote		TOTE	No Bid	No Bid		X	

Introduced on: August 21, 2024

Adopted on: August 21, 2024  
Official Resolution: 2024001280

Bid - TRAFFIC MARKING SUPPLIES AND GLASS BEADS