



Ocean County Board of Commissioners

OFFICE OF THE
OCEAN COUNTY COMMISSIONERS

Director John P. Kelly
Deputy Director Frank Sadeghi
Commissioner Robert S. Arace
Commissioner Jennifer Bacchione
Commissioner Virginia E. Haines

101 Hooper Avenue
Toms River, New Jersey
08754-2191
(732)929-2005
(732)505-1918

Board Meeting Agenda

Date: July 2, 2025 - 4:00 PM
Location: Administration Building
Room 119
101 Hooper Avenue
Toms River, NJ 08754

Agenda: Awarding Contracts for the furnishing and delivery of DEICING SALT to Chemical Equipment Labs of DE, Inc. the lowest qualified bidder, for a Total Estimated Maximum Dollar Value in the amount of \$1,400,000.00. Recommendation is made to award a Secondary Contract to Riverside Construction Materials, Inc., for Item Nos. 1 and 2, per the bid specification section titled "Award Method". (B2025-94)

Official Resolution#	2025000912
Meeting Date	07/02/2025
Introduced Date	07/02/2025
Adopted Date	07/02/2025
Agenda Item	m-5
CAF #	
Purchase Req. #	B2025-94
Result	Adopted

COUNTY COMMISSIONER	PRES.	ABS.	MOVE	SEC	AYE	NAY	ABST.
Kelly	✓				✓		
Sadeghi	✓				✓		
Arace	✓			✓	✓		
Bacchione	✓				✓		
Haines	✓		✓		✓		

I HEREBY CERTIFY THAT THIS DOCUMENT IS A TRUE, COMPLETE AND ACCURATE COPY OF THIS RESOLUTION, ADOPTED BY OCEAN COUNTY BOARD OF COMMISSIONERS, NJ AT THE MEETING REFERENCED THEREON

Michelle I. Gunther

Clerk Of The Board

RESOLUTION

July 2, 2025

WHEREAS, on May 20, 2025, pursuant to legal advertisements therefor, sealed bids were received for furnishing and delivery of DEICING SALT for the County of Ocean; and

WHEREAS, at the advertised time, responses were received from the following bidders:

<u>Name and Address of Bidder</u>	<u>Name and Address of Bidder</u>
Chemical Equipment Labs of DE, Inc. 3920 A Providence Road Newtown Square, PA 19073 (610) 497-9390	Riverside Construction Materials, Inc. 355 Newbold Road Fairless Hills, PA 19030 (215) 295-0777
Atlantic Salt, Inc. 134 Middle Street, Suite 210 Lowell, MA 01852 (978) 453-4911	Morton Salt, Inc. 444 West lake Street, Suite 2900 Chicago, IL 60606 (855) 665-4540

; and

WHEREAS, after the receipt and examination of same, the County Purchasing Agent has now recommended to this Board that the lowest qualified bids, according to specifications, namely that of, CHEMICAL EQUIPMENT LABS OF DE, INC. and RIVERSIDE CONSTRUCTION MATERIALS, INC., be accepted.

NOW, THEREFORE, BE IT RESOLVED by the BOARD OF COMMISSIONERS of the COUNTY OF OCEAN, STATE OF NEW JERSEY, as follows:

1. The Director and Clerk of this Board are hereby authorized and directed to enter into a contract for furnishing and delivery of Deicing Salt, for the County of Ocean, for the contract period shall be for a one (1) year term, beginning on August 7, 2025 and ending August 6, 2026, or until delivery is complete unless otherwise stated. The county reserves the right to extend the term of the contract pursuant to N.J.S.A. 40A: 11-15.

A. CHEMICAL EQUIPMENT LABS OF DE, INC for two (2) items to wit:

Item Nos. 1 and 2.

Recommendation is made to award a primary contract to Chemical Equipment Labs of DE, Inc. for Item No. 1 at \$75.99/ton, and Item No. 2 at \$90.12/ton.

This Vendor has extended this contract to County Cooperative Contract System Participants, Identifier No. CK-02-OC.

B. RIVERSIDE CONSTRUCTION MATERIALS, INC for two (2) items to wit:

Item Nos. 1 and 2.

Recommendation is made to award a secondary contract to Riverside Construction Materials, Inc. for Item No. 1 at \$81.00/ton, and Item No. 2 at \$94.75/ton as per the bid specifications under the titled "Award Method."

This Vendor has extended this contract to County Cooperative Contract System Participants, Identifier No. CK-02-OC.

2. Pursuant to N.J.A.C. 5:30-5.4, the County has established a reasonable estimated maximum dollar value of \$1,400,000.00 for the term of this contract, based on historical procurement data for comparable goods or services. The County further reserves the right to increase quantities by up to twenty percent (20%) of the maximum awarded amount at the unit prices bid, in accordance with N.J.A.C. 5:30-11.3.

3. Funds for the materials or services described herein shall be made available through operating and expense (O&E) accounts, trust accounts, grant accounts, or capital accounts maintained by, but not limited to, the following departments: Roads.

4. Payments for the materials to be acquired by these contracts shall be made upon the approval of vouchers submitted by the successful bidders in accordance with the requirements of the Board of Commissioners and subject to the Board of Commissioners customary procedures. Delivery shall be made upon receipt of a Purchase Order issued by the Ocean County Department of Purchase, upon which delivery locations and needed quantities shall be indicated.

5. The contract number must be placed on all papers, documents, invoices and vouchers pertaining to said contract, the number being B2025-94.

BE IT FURTHER RESOLVED that certified copies of this Resolution shall be made available to the County Auditor, Department of Purchasing, Department of Finance, Roads Department and the successful bidders.

13. ADDITIONAL DOCUMENTATION

Please add any additional documentation you wish to be considered here.

No response submitted

14. Acknowledgement of Submission of Forms from Current Bid Package*

Bidders shall complete all documents and acknowledge all terms included with the bid package. All documents should be from this bid package as forms change frequently and the most updated forms are provided in this specification. The forms must not be dated or executed prior to the date of advertising. Failure to follow these instructions is cause for rejection.

Confirmed

15. Submission of Bid Package*

By submitting a response to this solicitation, the Vendor understands and acknowledges that all required documents to this solicitation must be submitted and that failure to do so may be cause for rejection.

Bidder also understands that only one (1) bid submission shall be considered. Please DO NOT Submit a manual bid response. Submitting a manual response in addition to the electronic response is cause for rejection of your bid.

Confirmed

PRICE TABLES

DEICING SALT

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	No Bid	Comments
✓ 1	Deicing Salt (Sodium Chloride), As Specified	5,000	TON	\$81.00	\$405,000.00		
✓ 2	Treated Deicing Salt, As Specified	40,000	TON	\$94.75	\$3,790,000.00		

13. ADDITIONAL DOCUMENTATION

Please add any additional documentation you wish to be considered here.

No response submitted

14. Acknowledgement of Submission of Forms from Current Bid Package*

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PRICE TABLES

DEICING SALT

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	No Bid	Comments
✓ 1	Deicing Salt (Sodium Chloride), As Specified	5,000	TON	\$75.99	\$379,950.00		
✓ 2	Treated Deicing Salt, As Specified	40,000	TON	\$90.12	\$3,604,800.00		