



Ocean County Board of Commissioners

OFFICE OF THE
OCEAN COUNTY COMMISSIONERS

Director Frank Sadeghi
Deputy Director Jennifer Bacchione
Commissioner Robert S. Arace
Commissioner Sam Ellenbogen
Commissioner Ray Gormley

101 Hooper Avenue
Toms River, New Jersey
08754-2191
(732)929-2005
(732)505-1918

Board Meeting Agenda

Date: March 25, 2026 - 4:00 PM
Location: Administration Building
Room 119
101 Hooper Avenue
Toms River, NJ 08754

Agenda: Awarding a Contract for the furnishing and delivery of AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES to Lifesavers, Inc., the lowest qualified bidder. (B2026-36)

Official Resolution#	2026000376
Meeting Date	03/25/2026
Introduced Date	03/25/2026
Adopted Date	03/25/2026
Agenda Item	n-13
CAF #	
Purchase Req. #	B2026-36
Result	Adopted

COUNTY COMMISSIONER	PRES.	ABS.	MOVE	SEC	AYE	NAY	ABST.
Sadeghi	✓				✓		
Bacchione	✓			✓	✓		
Arace	✓		✓		✓		
Ellenbogen	✓				✓		
Gormley	✓				✓		

I HEREBY CERTIFY THAT THIS DOCUMENT IS A TRUE, COMPLETE AND ACCURATE COPY OF THIS RESOLUTION, ADOPTED BY OCEAN COUNTY BOARD OF COMMISSIONERS, NJ AT THE MEETING REFERENCED THEREON

Michelle I. Gunther

Clerk Of The Board

RESOLUTION

March 25, 2026

WHEREAS, on February 18, 2026, pursuant to legal advertisements therefor, sealed bids were received for the furnishing and delivery of AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES for the County of Ocean; and

WHEREAS, at the advertised time, responses were received from the following bidders:

<u>Name and Address of Bidder</u>	<u>Name and Address of Bidder</u>
Lifesavers, Inc. 39 Plymouth Street Fairfield, NJ 07004 (973) 244-9111	AED123 LLC 1319 Motor Circle Dallas, TX 75207 (214) 446-0391
AramSCO, Inc. 5 Radnor Corporate Center 100 Matsonford Road Suite 510 Radnor, PA 19087 (267) 856-7100	CivicBridges 2195 Village Park Avenue Suite 100 Twin Falls, ID 83301 (208) 538-9897
Coro Medical LLC 1001 Flagpole Court Brentwood, TN 37027 (615) 905-1429	CPR Savers & First Aid Supply 7904 E. Chaparral Road Suite A110-242 Scottsdale, AZ 85280 (800) 480-1277
First Aid & CPR LLC 7 Clinton Drive Manalapan, NJ 07726 (603) 347-7824	RAM Advisors LLC 1351 Jefferson Street Suite 200 Washington, MO 63090 (636) 369-0436
Rescue One Training for Life, Inc. 7621 Rickenbacher Drive Suite 700 Gaithersburg, MD 20879 (301) 740-3390	SafetyMed LLC 1700 Wirt Road Suite 100 Houston, TX 77055 (713) 647-8240
School Health Corporation 5600 Apollo Drive Rolling Meadows, IL 60008 (866) 323-5465	Unifirst First Aid & Safety 54 S. Jefferson Road Whippany, NJ 07987 (620) 240-0529

; and

WHEREAS, after the receipt and examination of same, the County Purchasing Agent has now recommended to this Board that the lowest qualified bid, according to specifications, namely that of, LIFESAVERS, INC., be accepted.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS of the COUNTY OF OCEAN, STATE OF NEW JERSEY, as follows:

1. The Director and Clerk of this Board are hereby authorized and directed to enter into a contract for the furnishing and delivery of Automated External Defibrillators and Supplies for the County of Ocean, for the contract period of one (1) year from March 25, 2026 through March 24, 2027, or until delivery is complete unless otherwise stated. The County reserves the right to extend the term of the contract pursuant to N.J.S.A. 40A:11-15.

A. LIFESAVERS, INC. for sixteen (16) items, to wit:

ITEM NOS. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15 and 16.

For a Total Lump Sum Award (Item Nos. 1-16) of \$125,647.95

This vendor has extended this contract to County Cooperative Contract System Participants, Identifier No. CK-02-OC. All orders placed through the cooperative must reference the County Cooperative Identifier No. CK-02-OC.

2. Funds for the materials or services described herein shall be made available through operating and expense (O&E) accounts, trust accounts, grant accounts, or capital accounts maintained by, but not limited to, the following departments: Corrections Department, Parks Department, Prosecutor's Office, Security Department and Sheriff's Office.

3. Payments for the materials and services to be acquired by these contracts shall be made upon the approval of vouchers submitted by the successful bidders in accordance with the requirements of the Board of Commissioners and subject to the Board of Commissioners customary procedures. Delivery shall be made upon receipt of a Purchase Order issued by the Ocean County Department of Purchase, upon which delivery locations and needed quantities shall be indicated.

4. The contract number must be placed on all papers, documents, invoices and vouchers pertaining to said contract, the number being B2026-36.

BE IT FURTHER RESOLVED that certified copies of this Resolution shall be made available to the County Auditor, Purchasing Department, Finance Department, Corrections Department, Parks Department, Prosecutor's Office, Security Department, Sheriff's Office and LifeSavers, Inc., the successful bidder.

[LIFESAVERS INC] RESPONSE DOCUMENT REPORT

Bid No. TBD

AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	Mfr./Make Model:	Delivery, A.R.O.:	Comments
✓ 1	Defibtech Lifeline AED Model DDU-100A, As Specified or Equal	50	EA	\$848.00	\$42,400.00	Defibtech	1-7 DAYS ARO	
✓ 2	Defibtech Lifeline Battery Pack DCF-200, 5-Year Battery Pack and 9V Lithium battery combination, provides eight (8) hours of continuous usage (125 shocks), Must Fit AED Model DDU-100A, As Specified, or Equal	175	EA	\$148.95	\$26,066.25	DEFIBTECH	1-7 Days ARO	
✓ 3	Defibtech Lifeline View Battery, DCF-2003, 4-year life in stand-by mode, provides 125 shocks or eight (8) hours of continuous usage, As Specified or Equal	40	EA	\$175.95	\$7,038.00	DEFIBTECH	1-7 Days ARO	
✓ 4	Defibtech Lifeline AED Model DDU-2300, As Specified or Equal	10	EA	\$1,120.00	\$11,200.00	DEFIBTECH	1-7 Days ARO	
✓ 5	Replacement Adult Pads, DDP-2001, As Specified or Equal; MUST Fit Defibtech Lifeline AED Model DDU-2300	20	EA	\$59.95	\$1,199.00	DEFIBTECH	1-7 Days ARO	
✓ 6	Replacement Infant/Pediatric Pads DDP-2002, As Specified or Equal; MUST Fit Defibtech Lifeline AED Model DDU-2300	20	EA	\$89.95	\$1,799.00	DEFIBTECH	1-7 Days ARO	
✓ 7	DAC-2100 Soft Carrying Case. MUST Fit Defibtech Lifeline AED Model DDU-2300, As Specified or Equal	10	EA	\$59.00	\$590.00	LifeSavers Inc	1-7 Days ARO	
✓ 8	AED Cabinet 18" X 18" X 4", Capable of housing AED and Pads, As Specified or Equal	20	EA	\$109.00	\$2,180.00	LifeSavers Inc	1-7 Days ARO	
✓ 9	AED Inspection Record, As Specified or Equal	50	EA	\$1.00	\$50.00	LifeSavers Inc	1-7 Days ARO	
✓ 10	AED Window Decals, As Specified	50	EA	\$1.15	\$57.50	LifeSavers Inc	1-7 Days ARO	
✓ 11	DAC-100 Soft Carrying Case, As Specified or Equal	40	EA	\$59.00	\$2,360.00	LifeSavers Inc	1-7 Days ARO	
✓ 12	Replacement Adult Pads, DDP-100, As Specified or Equal; Must Fit Defibtech Lifeline AED Model DDU-100A	200	SET	\$42.75	\$8,550.00	Defibtech	1-7 Days ARO	

Introduced on: March 25, 2026

Adopted on: March 25, 2026

Official Resolution#: 2026000376

Bid - AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES

[LIFESAVERS INC] RESPONSE DOCUMENT REPORT

Bid No. TBD

AUTOMATED EXTERNAL DEFIBRILLATORS AND SUPPLIES

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total Cost	Mfr./Make Model:	Delivery, A.R.O.:	Comments
✓ 13	Replacement Infant/Pediatric Pads DDP-200P, As Specified or Equal; Must Fit Defibtech Lifeline AED Model DDU-100A	200	SET	\$83.95	\$16,790.00	Defibtech	1-7 Days ARO	
✓ 14	Responder Kit, DAC-420 Rescue Pack, (Shall include CPR Masks, Eye Shield, Nitrile Gloves, Antimicrobial Wipes, Towel, Medical Prep Razor, Heavy-Duty Clothing Shears, BioHazard Bag), As Specified or Equal	200	KIT	\$18.75	\$3,750.00	LifeSavers Inc	1-7 Days ARO	
✓ 15	9 Volt Lithium Battery for AED Battery Packs	180	EA	\$8.99	\$1,618.20	DEFIBTECH	1-7 Days ARO	
TOTAL					\$125,647.95			

DISCOUNT RATE FOR AED RELATED ITEMS AND SUPPLIES NOT LISTED HEREIN

Line Item	Description	Unit of Measure	Percentage
✓ 16	Discount % (NOT LESS THAN) Off the Current List Price of Items Not Listed Herein; This item MUST be bid in order to be awarded Item #'s 1 through 15;	%	18%

Introduced on: March 25, 2026

Adopted by: LIFESAVERS INC RESPONSE DOCUMENT REPORT

Official Resolution #: 2026000276